# NEWNARKET.

#### MarketView Summary Report

July 2023

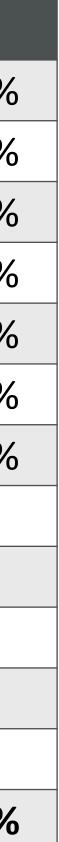
### **2023 NEWMARKET SNAPSHOT**

Month\$	Spend	Transactions	Av. transaction value
January	\$62.0M	894,873	\$69.28
February	\$57.1M	827,460	\$68.96
March	\$68.1M	992,305	\$68.63
April	\$64.0M	918,288	\$69.65
May	\$67.1M	971,596	\$69.02
June	\$65.9M	968,068	\$68.12
July	\$64.0M	948,111	\$67.46
August			
September			
October			
November			
December			
Total to date	\$452.5M	6,574,870	\$68.82



### **2023 COMPETITORS - SPEND**

Month	Newmarket	YOY	Ponsonby	YOY	Parnell	YOY	Takapuna	YOY	Pukekohe	YOY
January	\$62.0M	+8.8%	\$23.3M	+17.2%	\$13.5M	+6.7%	\$13.6M	-2.4%	\$54.0M	+4.0%
February	\$57.1M	+16.8%	\$22.7M	+22.2%	\$13.1M	+7.7%	\$13.6M	+12.0%	\$51.8M	+8.4%
March	\$68.1M	+21.6%	\$26.8M	+31.2%	\$16.4M	+29.2%	\$15.8M	+21.6%	\$58.3M	+8.4%
April	\$64.0M	+0.4%	\$25.0M	+3.9%	\$13.5M	-0.6%	\$14.0M	-1.5%	\$55.1M	+3.5%
May	\$67.1M	-2.9%	\$26.0M	+4.2%	\$14.7M	-3.8%	\$15.5M	-1.1%	\$57.7M	+4.1%
June	\$65.9M	-4.8%	\$25.0M	+6.5%	\$14.0M	-0.3%	\$15.7M	+5.5%	\$57.0M	+6.2%
July	\$64.0M	-8.6%	\$25.0M	+1.0%	\$13.6M	-7.5%	\$15.5M	-1.5%	\$56.4M	+3.4%
August										
September										
October										
November										
December										
Total to date	\$452.5M	+3.7%	\$177.6M	+12.2%	\$102.2M	+4.8%	\$109.1M	+5.4%	\$392.8M	+5.5%



### **2023 COMPETITORS - TRANSACTIONS**

Month	Newmarket	Ponsonby	Parnell	Takapuna	Pukekohe
January	894,873	437,103	223,751	315,195	833,203
February	827,460	432,440	236,946	317,399	797,876
March	992,305	517,299	297,388	375,108	915,621
April	918,288	465,858	245,474	328,143	850,463
May	971,596	495,706	272,696	364,272	911,300
June	968,068	481,698	258,713	364,359	891,426
July	948,111	475,399	253,094	354,332	877,831
August					
September					
October					
November					
December					
Total to date	6,574,870	3,383,181	1,828,949	2,515,771	6,137,007

### **2023 COMPETITORS – Av. TRANSACTION VALUE**

Month	Newmarket	Ponsonby	Parnell	Takapuna	Pukekohe
January	\$69.28	\$53.34	\$60.41	\$43.30	\$64.76
February	\$68.96	\$52.48	\$55.23	\$42.75	\$64.86
March	\$68.63	\$51.73	\$55.15	\$42.07	\$63.68
April	\$69.64	\$53.64	\$55.18	\$42.73	\$64.78
May	\$69.02	\$52.49	\$53.78	\$42.62	\$63.27
June	\$68.12	\$51.98	\$53.92	\$43.17	\$63.92
July	\$67.46	\$52.61	\$53.86	\$43.68	\$64.26
August					
September					
October					
November					
December					
Total average	\$68.82	\$52.50	\$55.89	\$43.36	\$64.00

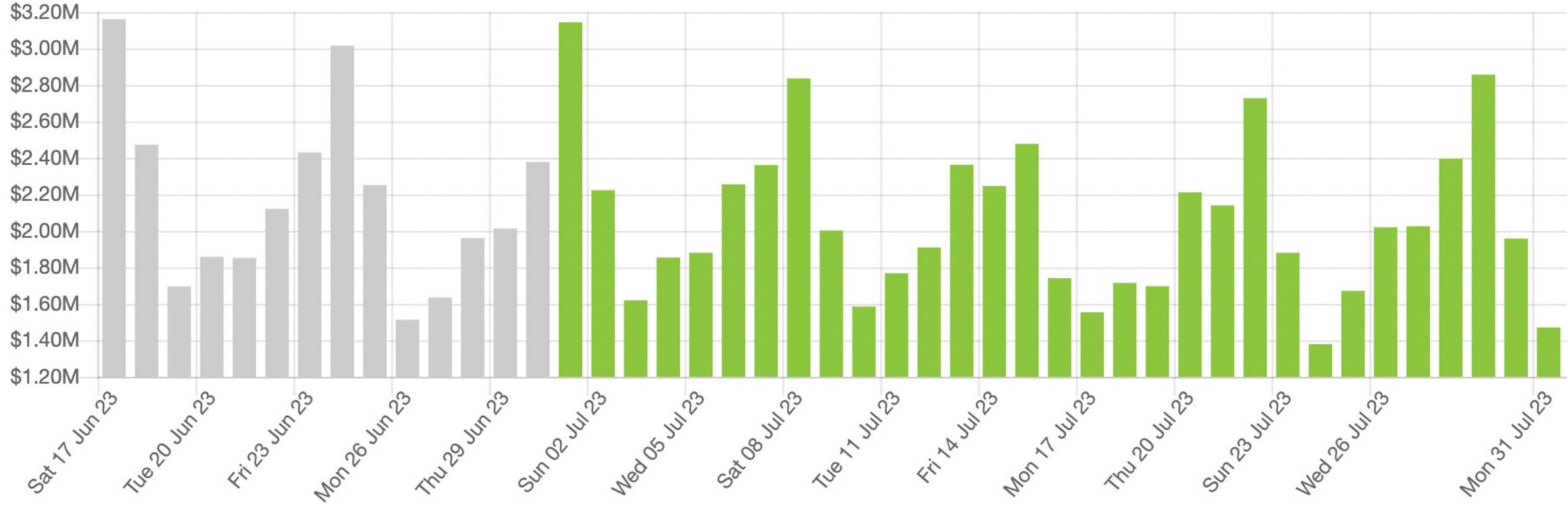
#### **2023 NEWMARKET QUARTER**

Quarter	Spend	Transactions	Av. transaction value
Jan/Feb/Mar	\$187.5M	2,726,850	\$68.77
Apr/May/Jun	\$198.2M	2,871,033	\$69.03
Jul/Aug/Sep*	\$64.0M	948,111	\$67.46
Oct/Nov/Dec			
Total to date	\$452.5M	6,574,870	\$68.82

\*July data only. Aug & Sept to come.



#### NEWMARKET DAILY SPEND – JULY 2023



#### NEWMARKET DAILY AVERAGE SPEND

	Jul-23	Jun-23	May-23	Prev 3 months	Prev 6 months	Prev 12 months
Saturday	\$2,808,362	\$3,046,002	\$3,142,180	\$2,984,195	\$2,957,965	\$3,034,939
Sunday	\$1,960,725	\$2,312,551	\$2,359,785	\$2,191,767	\$2,038,666	\$2,091,540
Monday	\$1,521,415	\$1,769,800	\$1,547,932	\$1,601,852	\$1,634,181	\$1,762,582
Tuesday	\$1,751,926	\$1,726,925	\$1,705,491	\$1,726,373	\$1,727,220	\$1,861,532
Wednesday	\$1,876,436	\$1,877,062	\$1,955,273	\$1,906,950	\$1,935,461	\$2,042,930
Thursday	\$2,213,621	\$2,143,962	\$2,232,466	\$2,192,627	\$2,233,572	\$2,362,578
Friday	\$2,285,676	\$2,459,328	\$2,520,537	\$2,424,730	\$2,389,523	\$2,581,433



#### **NEWMARKET MONTHLY SPEND**

		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Тс
	2014	No record	No record	No record	\$46.1M	\$51.5M	\$46.6M	\$47.9M	\$49.2M	\$46.1M	\$47.8M	\$54.2M	\$67.3M	\$45
	2015	\$43.2M	\$44.8M	\$51.4M	\$50.6M	\$55.6M	\$50.4M	\$49.8M	\$50.0M	\$47.7M	\$49.7M	\$53.3M	\$69.4M	\$61
	2016	\$45.4M	\$49.4M	\$52.8M	\$54.3M	\$53.7M	\$50.4M	\$50.3M	\$49.1M	\$47.4M	\$51.9M	\$52.8M	\$69.3M	\$62
	2017	\$45.7M	\$46.6M	\$52.8M	\$47.9M	\$54.3M	\$48.4M	\$50.2M	\$49.1M	\$49.8M	\$46.9M	\$51.3M	\$62.2M	\$60
	2018	\$42.1M	\$38.8M	\$42.0M	\$38.5M	\$43.1M	\$40.2M	\$40.3M	\$39.5M	\$39.3M	\$40.1M	\$43.7M	\$50.4M	\$49
	2019*	\$35.4M	\$37.2M	\$42.4M	\$38.0M	\$42.7M	\$41.3M	\$39.5M	\$42.4M	\$43.2M	\$50.9M	\$65.0M	\$82.7M	\$56
	2020	\$53.1M	\$54.8M	\$45.7M	\$5.6M	\$42.1M	\$62.4M	\$65.9M	\$32.0M	\$58.6M	\$63.3M	\$67.8M	\$85.9M	\$63
	2021	\$54.7M	\$47.9M	\$55.5M	\$62.2M	\$67.4M	\$66.4M	\$69.1M	\$35.5M	\$12.7M	\$24.1M	\$55.9M	\$90.8M	\$64
	2022	\$57.0M	\$48.9M	\$55.9M	\$63.2M	\$68.3M	\$68.2M	\$69.1M	\$64.9M	\$66.5M	\$69.7M	\$78.7M	\$95.8M	\$80
	2023	\$62.0M	\$57.1M	\$68.1M	\$64.0M	\$67.1M	\$65.9M	\$64.0M						

**NEWMARKET.** \*Reporting moved to online dashboard



#### **2023 BID COMPARISON – JULY**

Rank	BID	Spend	YOY	Transactions	Av. Transaction value
1	CBD	\$147,002,440	+7.0%	3,089,722	\$47.58
2	Manukau Central	\$85,822,929	-0.4%	1,480,839	\$57.96
3	Albany	\$67,555,781	-4.1%	1,153,710	\$58.56
4	Botany	\$64,188,932	+0.1%	1,137,111	\$56.45
5	Newmarket	\$63,963,141	-8.6%	948,124	\$67.46
6	DTLB	\$62,588,494	-2.2%	1,460,041	\$42.87
7	Westgate	\$58,229,322	+2.0%	870,096	\$66.92
8	Pukekohe	\$56,499,132	+3.4%	878,260	\$64.33
9	Mt Wellington / Sylvia Park	\$55,461,646	+1.1%	953,809	\$58.15
10	New Lynn	\$46,998,972	+3.2%	929,659	\$50.56

Rank	BID	Spend	YOY	Transactions	Av. Transaction value
1	CBD	\$1,768,315,884	+59.2%	36,043,285	\$49.06
2	Manukau Central	\$1,090,477,394	+20.6%	18,036,149	\$60.46
3	Albany	\$868,510,476	+13.1%	14,255,561	\$60.92
4	Newmarket	\$833,998,098	+26.8%	11,732,352	\$71.09
5	DTLB	\$798,553,347	+10.8%	18,141,224	\$44.02
6	Botany	\$789,703,003	+17.6%	13,529,467	\$58.37
7	Westgate	\$703,709,663	+24.0%	10,343,531	\$68.03
8	Pukekohe	\$690,085,789	+14.1%	10,726,060	\$64.34
9	Mt Wellington / Sylvia Park	\$686,694,806	+24.3%	11,675,144	\$58.82
10	New Lynn	\$570,763,771	+14.4%	11,098,611	\$51.43

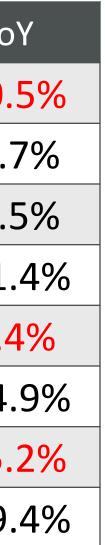
#### NEWMARKET.

#### **2023 BID COMPARISON – PREVIOUS 12 MONTHS**

### 3 MONTHLY CATEGORY OVERVIEW (MAY – JUL 23)

	Newmarket	YoY	Ponsonby	YoY	Parnell	YoY	Takapuna	YoY	Pukekohe	Yo
Accommodation	\$3.4M	+6.25%	\$1.4M	-6.7%	\$3.3M	+10.0%	\$610.3K	-22.4%	\$19.7K	-10.5
Apparel & Personal	\$49.1M	-14.6%	\$17.0M	-6.6%	\$6.1M	-1.6%	\$10.1M	-1.9%	\$7.7M	+2.7
Cafes, Restaurants, Bars & Takeaways	\$32.0M	+7.4%	\$32.4M	+4.5%	\$15.6M	+1.3%	\$20.1M	+8.0%	\$16.7M	+2.5
Department Stores & Leisure	\$48.9M	-3.4%	\$6.4M	+10.3%	\$2.3M	-11.5%	\$6.4M	-4.5%	\$31.2M	+11.4
Fuel & Automotive	\$18.4M	-14.0%	\$1.0M	0%	\$3.3M	-13.1%	\$3.0M	0%	\$26.3M	-6.4
Groceries & Liquor	\$21.3M	+20.3%	\$13.5M	+21.6%	\$4.6M	+9.5%	\$4.2M	+2.4%	\$64.8M	+14.
Home, Hardware & Electrical	\$13.8M	-25.0%	\$2.9M	-14.7%	\$6.4M	-16.9%	\$1.7M	-29.1%	\$20.1M	-15.2
Other	\$10.1M	+5.2%	\$1.6M	+33.3%	\$1.6M	-11.1%	\$665.9K	-4.9%	\$4.3M	+19.4





All data sourced from MarketView Verisk Reports 2022 - 2023

For further information please contact

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